

PRESS RELEASE

Beta Systems Signs Xband Enterprises as first US-based partner for IAM Solutions

Berlin / McLean, VA, February 26, 2019 - Beta Systems IAM Software AG continues its expansion in North America. The new partner, Xband Enterprises, headquartered in Andover, Massachusetts, delivers high-speed internet hosting services and cloud-based solutions worldwide. For Beta Systems, this is a major step in introductions of the next-generation IAM solutions to the US market, focused on the needs of the business user.

“We are absolutely delighted to be the first U.S. based company enabled by Beta Systems as a Cloud Integration Partner. Xband Enterprises will expand its cyber portfolio to offer hardened Identity & Access Management solutions that will help protect our clients from the ever changing cyber threat landscape. For 37 years Beta Systems has served clients with strategic solutions. This partnership enables us the foundation to help our customers achieve compliance requirements while adapting to the ever changing needs of the cloud. Beta Systems Identity and Access Management Garancy Suite coupled with our patented keystroke encryption is the strongest Identity and Access Management solution that prevents loss of credentials from Zero-day keyloggers”, said CEO of Xband Enterprises; Troy Cromwell. “We look forward to expanding our client base and offerings with Beta Systems.”

“The addition of Xband Enterprises to our distribution channel in the US is key to future success in the marketplace. With Xband’s forward-thinking services, their customers can now experience IAM as a key component of an overall cyber strategy”, said Walter Teichert, Director of International Sales. “We’re confident that Xband’s current and future customers will appreciate the business-driven approach to IAM in our Garancy suite.”

The Beta Systems IAM Software AG is the largest independent European provider of identity and access management solutions (IAM) for businesses. For more than 35 years, Beta Systems has supported its financial services, manufacturing, trading and IT services customers with software development and support "Made in Germany".

Tailored access control solutions for large international organizations are aligned with compliance regulations. Beta Systems IAM Software AG is a wholly owned subsidiary of Beta Systems Software AG.



Further information and details on Beta Systems IAM Software AG are available at

<https://www.betasystems-iam.com>.

Further information and details about Xband Enterprise are available at <https://www.xbandnetworks.com/>

About Beta Systems Software AG

Beta Systems Software Aktiengesellschaft (BSS, ISIN DE000A2BPP88) has been supporting customers with large, international organizations and a comprehensive IT system landscape as well as complex IT processes in the areas of financial services, manufacturing, trade and IT services with software products and IT solutions for over 35 years. These automate, document and analyze IT processes in data centers and access control. Increasing transaction volumes, data volumes and compliance standards demand the highest standards of throughput, availability, traceability and security.

Beta Systems was founded in 1983, is listed in the Scale segment of Deutsche Börse and employs more than 300 people companywide. The company is headquartered in Berlin. Beta Systems is active nationally and internationally with more than 20 own group companies and numerous partner companies. More than 1,000 companies worldwide use products and solutions from the Beta Systems Group, one of the leading medium-sized and independent software providers in Europe.

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